

**Patrick J. Juliano**

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## **Professional Experience**

*Northeast Florida Regional Manager for CFO Jeff Atwater*

Department of Financial Services, Jacksonville, FL

2015-Present

- Personal Liaison between Chief Financial Officer Jeff Atwater and Northeast Florida.
- Building intergovernmental relationships with appointed and elected officials in local, county, state and federal offices
- Build relationships and create partnerships with community and regional stakeholders.
- Conducts and coordinates community outreach with Florida State Fire Marshal Office, Agent and Agency Services, Public Assistance Fraud, Workers Compensation and Insurance Fraud.
- Promoting and educating community and regional stakeholders on financial literacy opportunities, fiscal transparency and open government.
- Assist coordination of activities and services among elected members of the Florida Cabinet.
- Assist consumer services division in handling constituent concerns.
- Promote the mission and work of the Florida Department of Financial Services.

*Firefighter-Paramedic*

2008-2015

City of Palm Coast Fire Rescue, Palm Coast, FL

- Acting Lieutenant- Appointed the Acting Lieutenant and given the authority to command a single engine company and handle the daily operations.
- Honor Guard Commander where I strengthened the team by improving procedures designed monthly training and managed the daily tasks. I was the Incident Commander that spearheaded and executed the policies and procedures for several firefighter and law enforcement funerals that required multi-agency response.
- Program Coordinator for the Community Emergency Response Team Program, where I supervised 50 volunteers, created line item budgets and designed monthly trainings.
- Organized the Muscular Dystrophy Association Annual Fill the Boot Campaign, which included setting up the logistics, fundraising \$5,000 annually.

*Volunteer-Lieutenant*

2008

- Supervised forty five volunteer firefighters and assisted with development of weekly training.

*Volunteer-Firefighter*

2006-2008

- Participated in training and department activities. Sought advanced training opportunities to make myself a marketable and an informed volunteer firefighter.

*Paramedic*

2013-2015

Flagler Hospital, Saint Augustine, Florida

- Performs a variety of functions to supplement a teamwork effort to provide in-hospital care.
- Lead Instructor for the American Heart Association CPR and Advanced Cardiac Life Support Program

*President*

2013-Present

Flagler County Young Republicans, Palm Coast, FL

- Restored life into the Flagler County Young Republican Organization. Overhauled organizations purpose and objectives. Revamped the organization to gain community interest.
- Designed a brand and developed marketing techniques to grow the organization. Publicized organization through social media, newly designed website and direct mail literature.
- Manages relationships among party and elected leaders from the local and statewide organizations. Maintains professional working relationships with elected officials.
- Under my leadership, the organization was recently award the 2014 Best “Small” Club by the Florida Federation of Young Republicans.
- Maintained relationships among local, county, state and federal elected officials.
- Organized, fundraised and hosted Florida Federation of Young Republican Fall Quarterly in Flagler County. Event drew support from Young Republicans across the State of Florida. Major accomplishments including fundraising over \$8,000 and attracting two national speakers.

*Business Manager/Treasurer* 2010-Present

Ancient City Pipes and Drums Inc., Palm Coast, FL

- Reconciled the bands finances, developed methods to track finances and upgraded the business tactics to manage finances. Overhauled the organizations policies and procedures and established the organization as corporation.
- Created a marketing plan that included designing a brand that has been utilized for challenge coins, print media, t-shirt sales and social media. Marketing plan promotes organization and encourages new membership growth.

*Apprentice Embalmer* 2006-2008

Craig Funeral Home, Saint Augustine, FL

- Supported the funeral director state with the care and handling of post mortem remains. Evolved myself with the arrangement and execution of funeral services.

*Emergency Medical Technician* 2001-2006

Eastchester Volunteer Ambulance Corps, Eastchester, NY

- Volunteer Emergency Medical Technician that was a team leader on a volunteer ambulance service, responding to over three thousand medical emergencies a year.
- Initiated proactive measures to ensure community needs were met by providing innovative staffing needs for call volume.
- Served as a Crew Chief which was given the authority to manage team, oversee operations for shift and resolve staffing needs.
- Awarded 2002 Life Saving Award by the Westchester County Regional Medical Advisory Council.

## **Education**

*Barry University* Miami Shores, FL May 2014

Master of Public Administration (M.P.A)

Thesis: Feasibility of Consolidation of Fire Services in Flagler County

*Flagler College* Saint Augustine, FL December 2012

Bachelors of Science in Public Administration  
Cum Laude

**Daytona State College**                      Daytona Beach, FL                      August 2010  
Associates of Applied Science in Emergency Medical Services  
Graduated with Honors  
Most Outstanding Student Award

**Community Involvement**

Chairman, Association of Club Presidents, Florida Federation of Young Republicans	2014-Present
District Leader, Flagler County Republican Executive Committee	2013-Present
Member, Portuguese American Cultural Society	2011-Present
Member, Red Knights Motorcycle Club, Florida Chapter 11	2011-Present
Member, Benevolent Protective Order of Elks, Lodge 2709	2010- Present
Notary Public, State of Florida	2010- Present
Knight 4 <sup>th</sup> Degree, Knights of Columbus Msgr. Leo Gildea Council #7845	2008-Present
Chairman, Flagler County Chairman, Rudy Giuliani for President	2007
Eastern Vice Chairman, New York College Republican State Committee	2004-2006
President, Iona College Republicans	2003-2005
Volunteer Firefighter, Eastchester Fire Department	2003-2005
Auxiliary Police Cadet, Eastchester Police Department	1999-2005